Leroy Terrelonge III

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Masters of International Business / International Affairs・Cyber Risk Analyst・Fluent in multiple languages・Excellent written and oral presentation skills・Cited in both domestic and international media on cyber issues・Has presented at cybersecurity conferences around the world in both English and local languages

EDUCATION

The Fletcher School of Law and Diplomacy, Tufts University   **Medford, MA**
Master of International Business   2014
- Concentrations: Strategic Management and International Consultancy / Islamic Civilizations
- Coursework in business, social, and political issues concerning Russia/Eurasia and Middle East

Harvard University   **Cambridge, MA**
Bachelor cum laude in Near Eastern Languages and Civilizations   2007
- Concentration: Near Eastern Languages and Civilizations (Persian and Iranian Studies)
- Award: Stokes Educational Scholarship by the National Security Agency

PROFESSIONAL EXPERIENCE

Moody's Investors Service   **New York, NY**
Vice-President, Cyber Risk   2019 to Present
Drives an analytics and research agenda examining cyber risk and its impact on financial performance
- Published and contributed to dozens of reports on cyber risk's impact on credit risk
- Educated Moody's 11,000+ employees on cyber risk through research, webinars, and briefings
- Led a groundbreaking survey of debt issuers globally to examine their cyber risk management practices, collecting data from 1,300+ issuers in 26 sectors and publishing results to market
- Designed internal tools for processing, visualizing, and analyzing complex datasets
- Examined data-driven processes for reflecting cyber risk in credit ratings

Flashpoint   **New York, NY**
Director of Operations and Intelligence   2015 to 2019
Delivered Business Risk Intelligence (BRI) and cybersecurity consulting services to enable customers to face a wide range of cyber and physical threats.
- Headed operational aspects of the 30 + member Subject Matter Expert (SME) team
- Directly managed a team of 5 junior and senior level cyber analysts
- Researched and wrote reports on cyber security trends and threat actors based on primary sources from criminal underground communities
- Led client briefings and managed client deliverables across the SME team
- Developed and documented guidelines for threat actor research in collaboration with legal counsel
- Initiated and refined collection priorities across a number of DDW language communities
- Presented unique cyber research to media, at conferences, and for customers/prospects

Ergo   **New York, NY**
Consultant   2014 - 2015
Conducted due diligence, market research, political risk analysis, and other business risk research

for private sector clients in emerging markets.
- Completed dozens of investigative interviews with experts around the globe in Russian, Spanish, French, and English
- Compiled exhaustive secondary information databases on project subject matter
- Composed succinct, client-focused, quick-turnaround products to meet client needs

American Councils for International Education   **Dushanbe, Tajikistan**

Resident Director   Summer 2013

Headed the Department of State-funded Critical Language Scholarship Program for Persian in its pilot run in Tajikistan and served as local liaison between the US headquarters and the Tajikistan host institute
- Managed 40 American students and 3 local staff members
- Represented American Councils to local media and government
- Oversaw program budget and submitted weekly written reports to the Department of State

Princeton in Asia (PiA) Fellow   **Almaty, Kazakhstan**

English Instructor / KIMEP University   2011 - 2012

Fulfilled PiA's mission as a cultural ambassador by teaching English language courses, running an English Language Club for the community, and learning and immersing myself in the local culture.
- Designed and taught English language courses at the undergraduate and graduate levels
- Completed coursework in Kazakh language and culture
- Conducted research and translated tax materials for the Central Asian Tax Research Center

National Security Agency (NSA)   **Fort Meade, MD**

Iran Analyst   2003 - 2011

Researched and followed targets of interest to the intelligence Community using a combination of open and classified signals intelligence (SIGINT) sources and databases.
- Translated highly-technical/scientific, foreign language documents for intelligence reports
- Analyzed written foreign language materials for items of actionable/reportable intelligence value
- Advised intelligence analysts on history, cultural practices, and calendar and monetary system

LANGUAGES

- Fluent in French, Russian, Persian (Farsi/Tajik/Dari), Spanish
- Beginner's level in Mandarin, Kazakh, Arabic

CERTIFICATIONS

- Security+
- Certified Ethical Hacker (CEH)
- Certified Information Systems Security Professional (CISSP)

COMPUTER LANGUAGES

- Python (intermediate)
- C (elementary)
- Bash (elementary)
- PHP (beginners)