

# KEREN YARHI – MILO

1414 International Affairs Building  
420 West 118th Street  
Columbia University  
New York, NY 10027  
keren.yarhi-milo@columbia.edu

## PROFESSIONAL APPOINTMENTS

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### **Columbia University, New York, NY**

#### **Department of Political Science & The School of International and Public Affairs**

Arnold Saltzman Professor of War and Peace Studies (SIWPS) July 2020-Present  
(with tenure)

Director, Arnold Saltzman Institute of War and Peace Studies

Full Professor of Political Science and International Affairs July 2019-present  
(with tenure)

Associate Director, The Saltzman Institute for War and Peace Studies (SIWPS)

### **Princeton University, Princeton, NJ**

#### **Department of Politics & Woodrow Wilson School of Public and International Affairs**

Associate Professor of Politics and International Affairs July 2018 – July 2019  
(with tenure)

Assistant Professor of Politics and International Affairs July 2010 – June 2018

Instructor of Politics and International Affairs July 2009 – June 2010

### **Harvard University, Cambridge, MA**

**September 2008 – June 2009**

Fellow, Belfer Center for Science and International Affairs

### **Harvard University, Cambridge, MA**

**September 2007 – June 2008**

Fellow, John M. Olin Institute for Strategic Studies

## EDUCATION

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### **University of Pennsylvania, Philadelphia, PA**

**May 2010**

Ph.D. Department of Political Science, Graduate School of Arts and Sciences (with distinction)

- Dissertation Title: "Knowing Thy Adversary: Assessments of Intentions in International

Politics” (Committee: Avery Goldstein, Daryl Press, Edward Mansfield, Ian Lustick, and Robert Jervis)

- *Winner of the 2010 Kenneth Waltz Dissertation Award awarded by the International Security and Arms Control Section of the American Political Science Association “in recognition of the best doctoral dissertation in the field of international security and arms control.”*

**Columbia University, New York, NY**

**January 2001-May 2003**

B.A., *summa cum laude*, *Phi Beta Kappa*, and with distinction from the Department of Political Science

## **PUBLICATIONS: BOOKS**

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### ***Who Fights for Reputation? The Psychology of Leaders in International Conflict* (Princeton University Press 2018)**

- Winner of the 2019 Best Book Award on Foreign Policy, American Political Science Association
- Winner of the 2020 Biennial Best Book Award on Foreign Policy, International Studies Association
- Reviewed in (selected): *Journal of Politics*; *Perspectives on Politics*; *Political Psychology*; *H-Diplo Roundtable*.

### ***Knowing The Adversary: Leaders, Intelligence, and Assessments of the Adversary’s Intentions* (Princeton University Press 2014)**

- Winner of the 2016 Furniss Best Book Award in International Security
- Winner of the 2016 Best Book Award, Diplomatic Studies Section, International Studies Association
- Reviewed in (selected): *Journal of Politics*; *Perspectives on Politics*; *Foreign Affairs*; *Political Science Quarterly*; *H-Diplo Roundtable*; *The Journal on Intelligence and National Security*; *Canadian Foreign Policy Journal*; *Choice*; *Global Policy*.

## **PUBLICATIONS: PEER REVIEWED ARTICLES**

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- “Democratic Leaders, Crises, and War: Evidence from Elites and Public Survey Experiments in the US and Israel,” with Josh Kertzer and Jonathan Renshon. *Journal of Politics*, forthcoming.
- “To Disclose or Deceive? Sharing Secret Information between Aligned States,” with Mindy Haas, *International Security*, Vol. 45, No. 3 (Winter 2020/21), pp. 122–161.

- Redefining the Debate over Credibility and Reputation, with Robert Jervis and Don Casler. *World Politics*, 2020.
- “Public Opinion and Decisions about Military Force in Democracies,” with Mike Tomz, and Jessica Weeks. *International Organization*, 2019
- “How Do Observers Assess Resolve?” with Joshua Kertzer and Jonathan Renshon. *British Journal of Political Science*, Spring 2019
- “Tying Hands, Sinking Cost and Leaders Attributes,” with Josh Kertzer and Jonathan Renshon. *Journal of Conflict Resolution*, Fall 2018
  - Winner, Bruce Russett Award for best article published at Journal of Conflict Resolution in 2018
  - Winner, 2017 Best Paper Award, Foreign Policy Section, APSA
- “The Logic of ‘Offstage’ Signaling: Domestic Politics, Regime Type, and Major Powers-Protégé Relations,” with Roseanne McManus. *International Organization*, Fall 2017
- “To Arm or to Ally? The Patron’s Dilemma and the Strategic Logic of Arms Transfers and Alliances.” Lead author, with Alex Lanoszka and Zack Cooper. *International Security*, Fall 2016
- “The Emotional Logic of Peace Summits: Beliefs Regarding Empathy and the Effect on Diplomacy,” with Marcus Holmes. *International Studies Quarterly*, Fall 2016
- “Clandestine Communication: Signals and Inferences in Covert Military Competition,” with Austin Carson. *Security Studies*, Fall 2016
  - Reviewed by Lindsay O’Rourke, H-Diplo/ISSF Article Review, March 2017
- “Revisiting Reputation: When do Past Actions Matter in International Politics”/ with Alex Weisiger. *International Organization*, Spring 2015
- “In the Eye of the Beholder: How Leaders and Intelligence Communities Assess the Intentions of Adversaries.” *International Security*, 38 (1) 2013: 7-51
  - Winner, 2014 Outstanding Article Award in International History and Politics, International History and Politics (IHAP) Section, APSA
  - Reprinted in Mingst, Karen and Jack L. Snyder, *Essential Readings in International Relations*, New York, W.W. Norton and Company
- “Tying Hands behind Closed Doors: The Logic and Practice of Secret Reassurance.” *Security Studies*. 22 (3) 2013: 405-435

- “The Personal Touch: Leaders’ Impressions, Costly Signaling, and Assessments of Sincerity in International Affairs,” with Todd Hall, *International Studies Quarterly*, Vol 56 (3) 2012: 560-573

### **Other Publications:**

- “The Psychology of Signaling, Resolve, and Reputation,” with Don Casler, *Oxford Handbook of Political Psychology*, Forthcoming.
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- Review of Robin Markwica’s “Emotional Choices: How The Logic of Affect Shapes Coercive Diplomacy,” *Political Psychology*, Forthcoming.
- Review of Nicholas Wheeler’s “Trusting Enemies: Interpersonal Relationships in International Conflict,” *H-Diplo Roundtable*, Forthcoming.
- Review of Christopher Fettweis’ “Psychology of a Superpower: Security and Dominance in US Foreign Policy,” *Perspectives on Politics*, Forthcoming.
- Review of Marcus Holmes’ “Face-To-Face Diplomacy: Social Neuroscience and International Relations”, *H-Diplo Roundtable Review*, Forthcoming.
- “So Trump is meeting Kim Jung Un after all. Here is why face-to-face diplomacy matters,” with Marcus Holmes. *The Washington Post - Monkey Cage*, June 11, 2018
- “After-Credibility,” *Foreign Affairs (January/February, 2018)*
- “Revisiting Intelligence Success and Failure.” A review article on Uri Bar Joseph and Rose McDermott’s “Intelligence Success and Failure,” *H-Diplo Roundtable Review*
- “Credibility and Reputation Revisited,” A review article on Frank Harvey and John Mitton’s “Fighting for Credibility: U.S. Reputation and International Politics,” *H-Diplo Roundtable Review*
- “Trump is trying to send North Korea a message. He has a long way to go,” with Danielle Lupton and Roseanne McManus. *The Washington Post - Monkey Cage*, April 24, 2017
- “How can Donald Trump reassure nervous U.S. allies? By giving them weapons,” with Alexander Lanoszka and Zack Cooper. *The Washington Post - Monkey Cage*, January 13, 2017
- “What American Credibility Myth? How and Why Reputation Matters,” with Alex Weisiger, *War on the Rocks*, October 4, 2016
- Critical Review Essay, “Symposium on Process Tracing in *Security Studies*,” ISSF Forum/H-Diplo, 2016

- Book Review, Raymond Garthoff, “Soviet Leaders and Intelligence (Georgetown University Press, 2015),” *Journal of Politics*, 2016
- Response Essay, Roundtable on “Knowing The Adversary,” H-Diplo, July 2015
- “Intelligence-Policy Relations in Historical Perspective.” A review article on Joshua Rovner’s “Fixing the Facts,” *H-Diplo Roundtable Review*, July 2012
- “Intent from an International Politics Perspective: Decision-Makers, Intelligence Communities, and Assessment of the Adversary’s Intentions” in “From The Mind To The Feet: Assessing The Perception-To-Intent-To-Action Dynamic.” Multi-Agency/Multi-Disciplinary White Papers In Support Of Counter-Terrorism And Counter-WMD, July 2009

### **WORKING PAPERS/ UNDER REVIEW (Selected)**

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- “The Domestic Cost of Lying on Foreign Policy,” with David Ribar
- “Who Punishes Leaders for Lying: The Psychological Microfoundations of Deception Cost,” with David Ribar (Revise and Resubmit, *Journal of Conflict Resolution*)
- “Can You Keep A Secret? Secret Diplomacy and Reputation in World Politics,” with George Yin
- “Democratic Peace and Covert Military Force: An Experimental Test,” with Allison Carnegie and Josh Kertzer (Revise and Resubmit, *Journal of Conflict Resolution*)
- “Are Red Lines Red Herrings?” with Joshua Kertzer and Jonathan Renshon
- The Limits of Interdependence: Nuclear Agreements and Credibility of Commitments

### **FELLOWSHIPS, AWARDS & HONORS**

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- Recipient of the 2022 Emerging Scholar Award which “is meant to recognize scholars who have made through their body of publications the most significant contribution to the field of security studies.” International Studies Association.
- Recipient of the Biennial Best Book Award on Foreign Policy, International Studies Association (2020)
- Recipient of the Bruce Russett Award for best article published at the *Journal of Conflict Resolution* in 2018

- Recipient of the 2019 Best Book Award, Section of Foreign Policy, American Political Science Association (September 2019)
- Recipient for the 2017 Best Paper Award, Section on Foreign Policy, APSA (September 2017)
- Recipient of the 2016 Furniss Book Award, The Merhson Center for International Security Studies, The Ohio State University (March 2016)
- Recipient of the 2016 Best Book Award, the Diplomatic Studies Section of the International Studies Association (ISA) (March 2016)
- Recipient of the Woodrow Wilson School Ralph O. Glendinning University Preceptorship, Princeton University
- Awarded, Summer Fellowship, Hoover Institute, Stanford University (Summer 2015)
- Recipient of the 2014 Outstanding Article Award in International History and Politics. Awarded by the International History and Politics (IHAP) section of the American Political Science Association (August 2014)
- Recipient of the 2010 Kenneth Waltz Dissertation Award for the best dissertation in the field of International Security and Arms Control. Awarded by the International Security and Arms Control Section of APSA (September 2010)
- Named a 2009 Dean's Scholar "in recognition of outstanding scholarly achievement in the School of Arts and Sciences," University of Pennsylvania
- Awarded, Postdoctoral Fellowship, The Belfer Center for Science and International Affairs at the John F. Kennedy School of Government, Harvard University (2008-2009)
- Selected to participate in the Ninth Annual New Faces Conference sponsored by the Triangle Institute for Security Studies, Duke University (September 2008)
- Winner of the 2008 Morris Abrams Award in International Relations (sole winner in a national competition), \$6,000 (June 2008)
- Recipient of the World Politics and Statecraft Fellowship, The Smith-Richardson Foundation (January 2008)
- Awarded, Pre-doctoral Fellowship, The Olin Institute for Strategic Studies, Harvard University (2007-2008)
- Selected to participate in the 2005 Columbia University's Summer Workshop on Analysis of Military Operations and Strategy (SWAMOS)
- Winner, The Margaret Galley Prize for Excellence in International Relations, University of Pennsylvania (2004)
- Awarded, William Penn Fellowship, University of Pennsylvania
- Awarded, The Arthur Ross Foundation Award for Academic Excellence in Political Science, Columbia University (May 2003)
- Member, Phi Beta Kappa, Columbia University
- Honor Society, Columbia University, School of General Studies Recipient of the George B. Bernheim Scholarship, Columbia University
- Admitted, Joint B.A-MIA Program with the School of International and Public Affairs (SIPA), Columbia University
- Honor graduate of the Intelligence training course, top of the class, Israel Defense Forces

## GRANTS

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- Gift recipient to establish a Program on National Security and Intelligence, \$1.3 million for the next three years.
- Stanton Research Grant, Cyberattacks and NC3 (2021)
- Dean of Faculty Research Fund, University Committee on Research in the Humanities and Social Sciences, Princeton University
- Awarded, Research Grant, Mamdouha S. Bobst Center for Peace and Justice, Princeton University
- Awarded Dissertation Summer Research Grant, Political Science Department, University of Pennsylvania
- Dissertation Research Grant, Christopher Browne Center for International Politics, University of Pennsylvania

**INVITED TALKS AND CONFERENCE PRESENTATION (SELECTED, NOT INCLUDING MAJOR FIELD CONFERENCES)**

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- Invited Talk, Fletcher School of Public Policy (Feb 2021)
- Invited Talk, Notre Dame (Feb 2021)
- Invited Talk, UCSB (April 2021)
- Invited Talk, USCD (2020)
- Invited Talk, UC Berkley (TBD, 2020)
- Invited Talk, Oxford University (February 2019)
- Invited Talk, Harvard University (February 2019)
- Invited Talk, Georgetown University (November 2018)
- Invited Talk, Brown University (October 2018)
- Invited Talk, University of Toronto (TBD)
- Invited Talk, University of Ottawa (TBD)
- Invited Talk, University of Washington (TBD)
- Invited Talk, Brown University (April 2018)
- Invited Talk, University of Pittsburgh (Deferred to 2017/8)
- Brookings-Carnegie-Tobin Workshop, panel on Leaders and Foreign Policy
- Invited Talk, DoD Net Assessment Office (TBD 2018)
- Organizer and Participant, Academic Exchange (AE) Retreat, California (June 2017)
- Invited Talk, Yale University (April 2017)
- Invited Talk, The University of Chicago (April 2017)
- Invited Talk, Duke University (March 2017)
- Invited Talk, University of Pennsylvania (January 2017)
- Invited Talk, University of Southern California (November 2016)
- Invited Talk, MIT (November 2016)
- Peace Science, workshop on “Experiments in International Relations” (October 2016)
- Organizer (with Aaron Friedberg) and Participant, Conference on “US-Israel Relations,”

Princeton University (May 2016)

- Invited Talk, Dartmouth University (May 2016)
- Participant, Conference on “Public Opinion, Law and Norms,” Princeton University (April 2016)
- Participant, Conference on “Landscapes of Law,” Princeton University (April 2016)
- Invited Talk, The Ohio State University (March 2016)
- Invited Talk, Harvard University (March 2016)
- IR Faculty Colloquium, Princeton University (February 2016)
- Invited Talk, University of Wisconsin, Madison (February 2016)
- Peace Science Special Panel on “Leaders in IR” (November 2015)
- Participant, Conference on “The Collapse of Détente,” The Harriman Institute, Columbia University (October 2015)
- Participant, Conference on “Nuclear Legacies,” Princeton University (October 2015)
- Invited Talk, Cornell University (October 2015)
- Invited Talk, Hoover Institute, Stanford University (July 2015)
- Participant, Symposium on The Elections in Israel, Princeton University (April 2015)
- Invited Talk, “Does Reputation Matter?” National Intelligence Council (June 2014)
- Invited Talk, Lehigh University (April 2014)
- Invited Talk, The Center for International Security and Cooperation, Stanford University (April 2014)
- Invited Talk, Columbia University (February 2014)
- Invited Talk, Workshop on Psychology, Behavior, and International Relations, University of California, San Diego (January 2014)
- Invited Talk, George Washington University (April 2013)
- Invited to present in a joint State Department-Williams College Conference on National Security and the Nixon Administration, Williams College (March 2012)
- Invited Talk, University of Chicago (January 2012)
- Organized and Participated in Conference on Signaling and Perceptions, Princeton University (April 2011)
- Invited Talk, Yale University (April 2011)
- Invited Talk, Rutgers University (March 2011)
- Invited Talk, University of Washington (November 2010)
- Invited Talk, Cornell University (October 2010)
- Invited Talk, Harvard University (March 2010)
- IR Faculty Colloquium, Princeton University (February 2010)
- Invited Talk, Hebrew University in Jerusalem, Israel (December 2009)
- Invited Talk, The 9<sup>th</sup> Annual New Faces Conference, The Triangle Institute for Security Studies, Duke University (September 2008)

## **TEACHING AND PROFESSIONAL ACTIVITIES**

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### **Columbia University**

- “Crisis Decision-Making” – Seminar, SIPA (Fall 2019)

- Seminar in International Relation: Foreign Policy Decision-Making (Spring 2020)

### **Princeton University**

- “Leaders and the Making of US Foreign Policy” – Undergraduate Lecture, Department of Politics (Spring 2016, Spring 2017, Spring 2018)
- “Qualitative Methods and International Relations” – Graduate Seminar, Department of Politics (Spring 2016; Fall 2017)
- “Intelligence and Foreign Policy” – WWS Policy Taskforce (Fall 2012, Fall 2013, Fall 2015)
- “Threat Perceptions” Research Seminar, WWS (Spring 2014)
- “IR Graduate Field Seminar in International Relations” – Graduate Seminar, Department of Politics (Fall 2013)
- “Crisis Diplomacy” – WWS Policy Taskforce (Spring 2013)
- “Leaders and International Crises” – Undergraduate Seminar, Politics Department (Spring 2013)
- “IR Graduate Research Seminar” – Coordinator (Fall 2011)
- “Selected Topics in International Security and Qualitative Methods,” - Graduate Seminar, Department of Politics (Spring 2011)
- “Intelligence and Foreign Policy” – Graduate Seminar, WWS (Spring 2010, Spring 2011)
- “Foreign Policy Decision-Making” – Undergraduate Lecture, Department of Politics (Spring 2010)

### **Graduate Students’ Dissertation Committees (selected):**

- Richard Clark (Cornell)
- Don Casler (3<sup>rd</sup> year, Political Science)
- Mindy Haas, principal advisor (3<sup>rd</sup> year, Politics)
- Richard Gagliardi, principal advisor (3<sup>rd</sup> year, Politics)
- Aaron Tyler, secondary advisor
- Nicole Kliwer, secondary advisor
- Mohammad R. Isaqzadeh, secondary advisor
- Michael Woldermariam (Politics), Assistant Professor, Boston University
- Omar Bashir (Politics), Analyst, Financial Integrity Network, Washington DC
- Alex Bollfras (WWS), Post-Doc Fellow, Belfer Center, Harvard University
- Matteo Faini (Politics), Post-Doc Fellow, European University Institute
- Brendan Gallagher (WWS), Lieutenant Colonel, U.S Army
- Doyle Hodges (WWS), Assistant Professor, The Naval Academy
- Patricia Kim (Politics), Post-Doc Fellow, China and the World Program, Harvard-Princeton Universities
- Alex Lanoszka (Politics), Assistant Professor, Waterloo University, Canada.
- Rohan Mukherjee (Politics), Assistant Professor, Yale-NUS College, Singapore

### **Committees/ Service at Columbia:**

- Director, Saltzman Institute of War and Peace

- Founder, Saltzman Student Scholars Initiative
- Provost Leadership Fellow (2021-)
- Committee on Instructions (COI), Columbia College (2019-)
- Committee on Academic Promotions (CAP), SIPA (2020-)
- CU Senate, Committee on External Relations and Research Policy (2020-)
- Ad-hoc Steering Committee on Diversity and Inclusion, SIPA (2020-)
- Committee on CC/SEAS Expansion & Chair of the Subcommittee on Expansion and Large Majors (2021-)
- Search Committee, Dean of School of International and Public Affairs (2021-)

### **Committees at Princeton:**

- Director of Undergraduate Studies, Department of Politics (2018 – Present)
- IR Junior Search Committee (Fall 2018)
- Member, Search Committee, Behavioral Policy, Kahneman-Treisman Center for Behavioral Science & Policy (2017-2018)
- WWS Undergraduate Curriculum Committee (2017-2018)
- Politics Department Graduate Admissions (2016-2017)
- WWS Thesis Prize Committee (2009-2010, 2010-2011, 2011-2012, 2016-2017)
- Politics Thesis Prize Committee (2013-2014)
- Politics Comprehensive Exam Committee (2010-2011)
- WWS QE2 Committee (2009-2010)
- Department of Politics Advisory Committee to the Chair (2010-2011, 2012-2013)
- Qualitative Methods Committee – Politics Department (2015- Present)

### **Other Professional Activities (selected):**

- Director, Saltzman Institute for War and Peace Studies, Columbia University
- Member, Council on Foreign Relations (2020-present)
- Editor, History and Politics Book Series, Princeton University Press (2019-)
- Member of Executive Committee, Academic Exchange (AE)
- Member, Editorial Committee, *World Politics*
- Member, Editorial Board, *International Security*
- Member, Editorial Board, *Security Studies*
- Member, Editorial Board, *Texas National Security Review*
- Associate Editor: *World Politics* (2013 - 2018)
- Division Co-Chair, Division 18: International Security, APSA Annual Meeting (2017)
- Faculty Affiliations at Princeton (2017-2019)
  - Faculty Fellow, Fung Global Fellows Program
  - ROTC Faculty Fellow
  - Faculty Associate, Center for International Security Studies
  - Faculty Associate, Princeton Institute for International and Regional Studies

- Faculty Associate, Niehaus Center for Globalization and Governance
- Faculty Associate, Mamdouha S. Bobst Center for Peace and Justice
- Faculty Associate, Program on History and the Practice of Diplomacy
- Faculty Associate, Kahneman-Treisman Center for Behavioral Science and Public Policy
- Member of the Prize Selection Committee for Best Article International History and Politics Section (IHAP), APSA (2015)
- Section Chair, International Society on Political Psychology (2013)
- Member of the Academic Board & Executive Committee, Academic Exchange (AE)
- Requested to Review for (selected): APSR, AJPS, IS, SS, ISQ, IO, JOP, PSQ, Political Psychology, JSS, JCR, Foreign Policy Analysis; Intelligence and National Security, Cambridge University Press, Stanford University Press; H-Diplo.
- Participant in Book Workshops: David Edelstein (Georgetown University, 2015); Paul Poast (University of Chicago, 2016); Melissa Lee (Princeton University, 2016).

### **University of Pennsylvania**

- Teaching Assistant and Section Leader, International Security, Professor Avery Goldstein, University of Pennsylvania (Spring 2006)
- Head Teaching Assistant and Section Leader, International Relations Theory and Practice, Professor Daryl Press, University of Pennsylvania (Fall 2005)
- Teaching Assistant and Section Leader, Introduction to Comparative Politics, Professor Ian Lustick, University of Pennsylvania (Spring 2005)
- Teaching Assistant and Section Leader, International Relations Theory and Practice, Professor David Rousseau, University of Pennsylvania (Fall 2004)

### **PROFESSIONAL EXPERIENCE**

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- **Non-Commissioned Officer, Israel Defense Forces, Intelligence Branch, Israel(1997-1999)**
  - Served in a classified position in an elite intelligence branch unit.
  - In charge of assessing diplomatic signaling in the context of Israeli-Palestinian negotiations; in that capacity intensively used the Arabic language. Graduated from the Intelligence course with honors

### **LANGUAGES**

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- Hebrew (native), Spanish (read, speak), French (read), Arabic (read)