

# Emanuele Gerratana

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## Academic Positions

Senior Lecturer in Discipline of International and Public Affairs, SIPA, Columbia University, July 2018 - present.  
Lecturer in Discipline of International and Public Affairs, SIPA, Columbia University, July 2008 - June 2018.  
Economics Advisor to the Sustainable Development Program, SIPA, Columbia University, September 2014 - June 2018.  
Assistant Professor of Economics, Koç University, 2004-2009.

## Education

Ph.D. in Economics, Columbia University, 2004.  
M.Sc. in Economics, London School of Economics, 1997.  
Master in Economics, CORIPE-University of Turin, 1996.  
Laurea in Statistical Science and Economics, University of Rome "La Sapienza" 1995.

## Areas of Interest

Microeconomic Theory: Game Theory, Contracts and Mechanism Design. Industrial Organization. Labor Economics.

## Publications

### *Journal Articles*

"Comment on 'Why Selective Colleges Should Become Less Selective –And Get Better Students' (by Barry Schwartz)," *Capitalism and Society* (2016), Vol. 11: Iss.2, Article 5.  
"Commitment without Reputation: Renegotiation-Proof Contracts under Asymmetric Information." (with Levent Koçkesen), *Review of Economic Design* (2015), 19 (3), 173-209.  
"Strategic Effects of Renegotiation-Proof Contracts." (with Levent Koçkesen), *The B.E. Journal of Theoretical Economics* (2012), Vol. 12: Iss. 1 (Advances), Article 23.

### *Book Contributions*

"Quantitative Formulations in Sociology" (with Seymour Spylerman). Chapter 4 in Andrew Gelman and Jeronimo Cortina (eds.), *Quantitative Models and Methods: A Tour of the Social Sciences*. Cambridge: Cambridge University Press, April 2009.

### *Working Papers*

"Commitment without Reputation: Renegotiation-Proof Contracts under Asymmetric Information," (with Levent Koçkesen); WP 1323 Tüsiad-Koç University Economic Research Forum; December 2013.  
"Renegotiation-Proof Third Party Contracts Under Asymmetric Information," (with Levent Koçkesen); WP 1208 Tüsiad-Koç University Economic Research Forum; April 2012.  
"Strategic Effects of Incomplete and Renegotiation-Proof Contracts," (with Levent Koçkesen); WP 0908 Tüsiad-Koç University Economic Research Forum; September 2009.

“Delegation with Incomplete and Renegotiable Contracts,” (with Levent Koçkesen); WP 0803 Tüsiad-Koç University Economic Research Forum; April 2008.

“Games with Externalities and Delegation to a Common Agent,” WP 07010 Tüsiad-Koç University Economic Research Forum; September 2007.

“Labor Markets with On The Job-Search and Wage Posting: Equilibrium Wage and Welfare Implication,” (with Lalith Munasinghe); Mimeo, October 2005.

#### *Work in Progress*

Financing Higher Education. Antitrust in Digital Markets.

## Teaching Experience

### *Columbia University, SIPA*

Microeconomic Analysis for International and Public Affairs (SIPA Fall 2009-2020 and Spring 2016-2018). Microeconomics and Policy Analysis I (EMPA Fall 2014). Microeconomics and Policy Analysis II (EMPA Spring 2014-2020). Economics and Policy Analysis I and II (MPA Fall 2008 and Spring 2009). Microeconomics (PEPM Summer 2003 and 2013-2014). Mathematics for Economists (PEPM Summer 2012 and 2016-2020). Game Theory (PEPM Spring 2002).

### *Columbia University, Business School*

Economic Theory III (PhD Spring 2011). Economic Analysis-Game Theory (PhD Spring 2010).

### *Columbia University, Columbia College*

Principles of Economics (Summer 2003).

### *Koç University, Undergraduate Program*

Introduction to Microeconomics (Fall 2004, Fall 2005, Spring 2006, Fall 2006, Summer 2011). Game Theory (Spring 2005, Spring 2006, Spring 2007). Intermediate Microeconomics (Fall 2007).

### *Koç University, Master in Economics Program*

Microeconomics (Fall 2005, Fall 2006). Mathematics for Economists (Fall 2005, Fall 2006, Fall 2007).

### *Other*

Produced seven videos on Consumer Theory and Producer Theory (posted on YouTube on September 2011, have been viewed more than 150,000 times).

Designed (with Doru Cojoc) the Online Math Tutorial for new SIPA Students (2020).

## Honors and Awards

SIPA Distinguished Teaching Award Large Course Category (2011-2012).

Research Grant, The Scientific and Technical Research Council of Turkey (2007).

Teaching Fellow, Columbia University (2003, 1998, 1999).

Bradley Fellow, Columbia University (2000, 2001, 2002).

Summer Dissertation Fellowship, Columbia University (2001, 2002).

Guido Carli Graduate Scholarship, Banca Nazionale del Lavoro (1997).

University of Florence Graduate Scholarship (1996).

University of Turin Graduate Scholarship (1996, declined).

CORIFE Scholarship, First in the Ranking (1995).

University of Rome “La Sapienza” Mention for Publication of the Thesis (1995).

## Other Professional Activities

### *Columbia University, SIPA*

Student Fellowships and Assistantships Committee, 2018-present.  
Mentor for Lecturer in Discipline, 2020-2021 and 2019-2020.  
Lecturer in Discipline Review Committee 2020-2021 (SIPA) and 2019-2020 (for the Department of Economics).  
Research Scholar in Indian Economic Policy Search Committee, Fall 2018.  
Admissions Task Force, 2017- present.  
Assistantship Task Force, 2015-2017.  
Lecturer in Discipline Search Committee (Decision Models), 2015-2016.  
Lecturer in Discipline Search Committee (Economics), 2011-2012.  
PhD SDEV Admission Committee, 2014-2019.  
PhD SDEV Microeconomic Tutor, Fall 2014 - Spring 2018.  
Informal Resident Expert for iclickers adoption, Fall 2011 - 2019.  
MIA/MPA Students Admission Reviewer 2008-2015.

### *Koç University*

Economics Department Seminar Organizer, 2005-2006.  
Economics Department Hiring Committee, 2004-2005.

### *Conferences and Seminar Presentations*

Summer 2013: Public Economic Theory (Lisbon).  
Summer 2012: Econometric Society North American Summer Meetings (Northwestern University).  
Summer 2010: Public Economic Theory (Istanbul).  
Summer 2009: Summer Workshop Economic Theory at Koç University.  
Spring 2008: University of British Columbia.  
Fall 2007: Association of Southern European Economic Theorists (Padova).  
Fall 2006: Association of Southern European Economic Theorists (Lisbon).  
Summer 2006: Society for Economic Design (Bodrum), Social Choice and Welfare (Istanbul), Summer Workshop Economic Theory at Koc University.  
Fall 2005: Sabanci University.  
Fall 2004: Bogazici University.  
Spring 2004: Franklin and Marshall College, Koç University, American University Beirut.  
Fall 2003: Columbia University.  
Summer 2003: Public Economic Theory (Duke University), Canadian Economic Theory (University of British Columbia).  
Spring 2003: Interuniversity Student Conference at Yale University.

### *Refereeing*

American Economic Review, BE Journal of Theoretical Economics, Journal of Economic Behavior and Organization, Journal of Mathematical Economics, Mathematical Social Sciences, Review of Economic Design.

### *Other*

Member of the American Economic Association, Econometric Society.