COLUMBIA | SIPA
School of International and Public Affairs

unitar
United Nations Institute for Training and Research

AI Governance and International Negotiation

Equipping leaders and practitioners with the skills to navigate the opportunities, risks, and implications of AI in negotiation, diplomacy, and international cooperation.



4 FEBRUARY to 12 FEBRUARY, 2027

Columbia University, UN Headquarters, and Online (hybrid)

PROGRAM OVERVIEW

Artificial Intelligence (AI) is transforming how governments, international organizations, and private-sector actors negotiate, cooperate, and make decisions. This first program in the Columbia SIPA-UNITAR Executive Series examines how AI is reshaping power asymmetries, disinformation risks, governance, diplomacy, and institutional effectiveness in international and multilateral settings.

Through a blend of theory and hands-on experience, participants will learn to anticipate AI-related challenges and apply AI responsibly to strengthen negotiation outcomes, facilitate effective engagement in multilateral contexts, and design, evaluate, and adapt national, regional, and international AI governance frameworks.

WHO SHOULD ATTEND

Senior government officials, diplomats, policy advisors, international organization representatives, private sector leaders, and professionals engaged in negotiation, diplomacy, policymaking, and international cooperation.

> A timely and essential program for leaders navigating the rapidly evolving intersection of AI and multilateral negotiation.
>
> *– Participant, Multilateral Dialogue on AI Roundtable*

PROGRAM HIGHLIGHTS

Understand AI's Impact

Explore how AI is reshaping negotiation dynamics, power asymmetries, institutional effectiveness, and global governance.

Manage Emerging Risks

Examine disinformation, ethical, regulatory, and governance challenges in AI-enabled international environments.

Strengthen Negotiation Outcomes

Apply AI tools and frameworks to anticipate challenges, build consensus, and enhance decision-making.

Hands-On AI Applications

Gain experience with research tools, forecasting platforms, situational awareness dashboards, and negotiation simulators in applied exercises.

Learn from Expert Practitioners

Engage with leading experts in the field from Columbia University, UNITAR, UN DPPA, UN University, International Peace Institute, Norwegian Institute of International Affairs, and EPFL Swiss Federal Technology Institute

STRUCTURE & METHODOLOGY

This two-week blended program is jointly designed and delivered by Columbia SIPA and UNITAR. It combines interactive lectures, stakeholder discussions, high-level roundtables, applied exercises, simulations, and site experiences at Columbia University and the United Nations Headquarters in New York City.

6 DAYS
9:00 AM - 5:00 PM EST

HYBRID FORMAT
In-Person and Online

CERTIFICATE
AI Governance and International Negotiation

PROGRAM FEES
$5,250 Fully Online*
$5,950 In-Person and Online**

*$4,200 reduced online rate for groups, Columbia alumni/staff, and UN staff
**$4,760 reduced in-person/online rate for groups, Columbia alumni/staff, and UN staff

APPLICATION DEADLINE
18 January 2027

Financial assistance is available for eligible participants who apply early

PAYMENT DEADLINE
25 January 2027

LEARNING METHODS
Interactive Sessions

LOCATION
Columbia University and United Nations, New York City, NY

MORE INFORMATION »

APPLY NOW