

DAVID V. BONFILI

EXPERIENCE

ACME GENERAL CORP., New York, NY (April 2018 – Present)

- *Co-founder & CEO*: With a presence in New York, Austin, Cleveland, and Morgantown, WV, ACME General Corp. drives innovation for clients in the national security space through strategic consulting, user-centric problem framing, requirements gathering and validation, commercial market research and ecosystem development, solutioning activities focused on non-traditional solvers, support to operational test and evaluation of prototypes and commercial-off-the-shelf and lightly customized products, and the development of associated SAAS platforms.

CITADEL, New York, NY (August 2016-February 2018)

- *Managing Director and COO, Aptigon Capital*: Part of 2-person leadership team charged with establishing new long/short equity platform under Citadel's flagship multi-strat fund. Designed, sourced talent for, and directly managed 25-person team with direct ownership of compensation, budgeting, expense management, operations, research systems, alternative data & investment performance analytics, broker relations and corporate access. Joint oversight of sourcing, talent development, risk & quantitative research, and trading. Managed ground-up build out of offices in Greenwich, New York, and San Francisco and onboarded ~150 front office professionals including ~30 sector and risk-arb based portfolio management teams while deploying >\$20B in gross capital across global equity markets in <18 months.

LIGHT SKY MACRO, New York, NY (November 2015-August 2016)

- *President and COO*: Co-founded, along with CIO, high profile discretionary global macro hedge fund manager. Responsible for all aspects of new manager launch including: creation of initial budget, five-year forecasts, and business plan; design of day-one org chart and sourcing of all day-one staff; pre-launch investor relations and marketing; assessment and/or selection of initial service providers including legal, prime and execution brokerage, administrators, auditors, and IT; sourcing and contracting of day-one real estate; and, along with CIO and CRO, design of initial risk management framework.

BLACKROCK, New York, NY (July 2013-June 2015)

- *Managing Director and Global COO, BlackRock Alternative Investors (BAI)*: Responsible for setting strategic direction and overseeing day-to-day operations of 500+ person global top-10 alternative investments platform with presence in 20+ countries and \$110B+ AUM across a wide range of strategies including multi-alternative solutions, liquid alternatives, systematic and discretionary hedge funds, private equity and credit, hedge and private equity fund of funds, infrastructure, real estate, and commodities and currencies. Directly managed 16-person platform-level executive team responsible for budget, headcount, and compensation, global product development, management and rationalization, integration of new teams and businesses, cross-platform coordination, capacity management and trade allocation policy, and development of new technologies and operating models. Chair of multiple high level committees including Alternative Investments Operating, Product, and Policy Oversight Committees and member of corporate-level Americas Executive and Product Development Committees.

TWO SIGMA INVESTMENTS, New York, NY / Hong Kong (July 2007–December 2012)

- *Executive Director, Two Sigma Asia Pacific Ltd (July 2012–December 2012); Director, Asia Pacific Business Development and Marketing (August 2011–December 2012)*: Established, managed, and oversaw daily operations of Two Sigma Asia Pacific, Ltd (TSAP), a wholly-owned subsidiary of Two Sigma Investments, LLC and served as founding Executive Director of TSAP board. Produced material expansion in AUM, more than doubling firm's existing regional investor base in first year of activity.
- *Director, Asia Pacific Equity Alpha Capture (July 2007–December 2012)*: Responsible for managing Asia Pacific region under firm's global equity alpha capture initiative including overseeing broker relationship management team, sourcing and shaping inputs from more than 800 equity analysts and sales people at dozens of broker dealers, advising on the development and weighting of new trading models, evaluating and compensating regional brokers, and evaluating new market entry. One of three people responsible for meeting with existing and prospective investors to explain goals, approach, and compliance controls associated with equity alpha capture strategies as well as how strategies fit into the firm's larger objective of developing a '360-degree' view of markets.
- *Director, Global Alpha Capture Operations (January 2008-December 2011)*: Oversaw team responsible for all operations (compensation models, payments, accruals, and business analytics) for global multi-asset alpha capture business receiving coverage from thousands of brokers at hundreds of firms in more than two dozen global markets.

INSTITUTE FOR DEFENSE ANALYSES (IDA), Alexandria, VA (January 2005–June 2007)

- *Research Staff Member / Program Manager, IDA Deployed Analysts Program (April 2007 – June 2007)*: Managed multi-million dollar program to recruit, train, and provide ‘reach-back’ analytic support to forward-deployed analyst teams in Iraq and Afghanistan.
- *Senior Advisor to the Commander, Combined Joint Task Force Troy, Multi-National Corps – Iraq (November 2006-March 2007)*: Led team charged with implementing improvements to country-wide information/knowledge management systems used to track and analyze improvised explosive devices (IEDs).
- *Special Assistant to the President/CEO (January 2005 – September 2006)*: Direct report to CEO of 1000-person firm responsible for producing independent cost analyses and other studies for a wide range of senior national security decision-makers.

UNITED STATES NAVY, Charleston, SC / Groton, CT / Annapolis, MD (August 1998–December 2004)

- *Master Instructor, Division of Social Sciences, United States Naval Academy (September 2002-December 2004)*: Ranked first of 10 junior officers in division; taught courses on Quantitative Research Design, US Grand Strategy, Non-Democratic Politics, Post-Conflict Reconstruction, American Constitutional Government, and Political Philosophy.
- *Nuclear Engineer and Officer of the Deck, USS Annapolis (SSN 760) (February 2000-September 2002)*: One of two junior officers selected to serve as Officer of the Deck during highly sensitive national tasking; led production and briefing of comprehensive mission reports. Managed 25 sailors in submarine’s single largest division; responsible for operation and maintenance of all mechanical nuclear propulsion systems; led division from below-average assessment to top rating in Atlantic Fleet.
- *Naval Nuclear Power School & Prototype Training, Submarine Basic Office Course (August 1998-February 2000)*: Commander’s Award for Outstanding Achievement; Commander’s Award for Fire Control Excellence

EDUCATION

OXFORD UNIVERSITY, Oxford, UK (1996-1998)

- Rhodes Scholar
- M.Litt in Politics; Thesis Title: *Single Member Districting in Theory and Practice*
- Captain, Lincoln College Boat Club (Rowing); Mellon Fund Research Grant; Chester Fund Research Grant

HARVARD UNIVERSITY, Cambridge, MA (1992-1996)

- Truman Scholar
- A.B. (“artium baccalaureus”, Bachelor of Arts) in Government with Honors
- Harvard College Scholar all semesters; Naval Reserve Officer Training Corps; Indoor Track Team

ADDITIONAL HONORS, AWARDS, AND MEMBERSHIPS

- Business Executives for National Security (BENS), *Member (2019-present)*
- NationSwell Council (NSC) – New York City Chapter, *Member (2017-present)*
- Young Presidents Organization (YPO) – New York City Chapter, *Member (2015-Present)*
- American Council on Germany, *Young Leader (2005), Member (2006-Present)*
- United States Naval Reserve (USNR) – Office of Naval Intelligence, *Lieutenant Commander (2005-2010)*
- Columbia University American Assembly Next Generation Project on Future of International Institutions, *Fellow (2007)*
- Military Operations Research Society, *Member (2007-2008)*
- International Institute for Strategic Studies, *Junior Member (2006-2009)*
- Military Awards: Commander’s Award for Civilian Service, Navy Commendation Medal, Navy Achievement Medal (x3), Navy Expeditionary Medal, Global War on Terrorism Expeditionary Medal, Battle ‘E’ Award, Naval Sea Service Award (x2), Overseas Service Ribbon